

# For your business

## Prescriptive HVAC rebates

### Equip your business for success with HVAC upgrades

Control costs and save energy with AES Indiana's Prescriptive Rebates program. AES Indiana helps your business find more ways to save by offering rebates that make long-term, energy-saving HVAC projects more affordable.

### Rebates for your HVAC system

|                                                                                     |                                                                                                                               |                                      |
|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------|--------------------------------------|
|    | Demand control ventilation                                                                                                    | \$0.10/sq. ft.<br>or \$130-\$200/ton |
|    | Central air units                                                                                                             | Up to \$80.00/ton                    |
|    | Heat pumps (air source, geothermal, packaged terminal and ductless mini-split)                                                | Up to \$240/ton                      |
|  | Variable frequency drives (up to 50 HP – use Prescriptive application; greater than 50 HP – apply through the Custom program) | \$95.00/HP                           |
|  | Programmable and smart thermostats                                                                                            | \$100/unit                           |
|  | Guest room energy management controls                                                                                         | Up to \$200/room                     |

### Signs it's time to make a change

40 percent of average commercial buildings' energy costs are related to heating, cooling and ventilation. That's equal to approximately seven percent of total operating costs.\*

Talk to your HVAC contractor about energy-efficient equipment and control systems that can improve the performance and energy savings for your business.

\*Source: U.S. Department of Energy



## Applying is easy

### Talk

Work with a program representative to see if you qualify. Call our Business Rebate Line at [888-982-7071](tel:888-982-7071).

### Explore

Identify which HVAC upgrades are ideal to help reduce energy and operating costs in your business. Visit [aesindiana.com/prescriptive-rebates](https://aesindiana.com/prescriptive-rebates) for a list of measures eligible for an incentive.

### Complete

Install energy-efficient HVAC upgrades.

### Apply

Use the Online Rebate Portal to track your rebate online and get payment faster, or submit a paper application. Submit applications within 90 days of equipment installation.

### Enjoy

AES Indiana issues rebate check to you!

## Energy efficiency is smart business

The average commercial building wastes around 30 percent of the energy it uses.\* Improving your building's energy efficiency is the simplest way to reduce this waste.

Combining Demand Controlled Ventilation (DCV) with Variable Frequency Drives (VFDs) is a powerful strategy for improving energy efficiency in commercial buildings. Here's how this integration works and why it leads to significant energy savings:

- DCV adjusts the amount of outdoor air brought into a building based on real-time occupancy or CO2 levels. This ensures ventilation is provided only when and where it is needed.
- VFDs control the speeds of motors. Commonly used in fans, pumps, and HVAC systems so they don't always run at full capacity. Instead, they match demand with variable speeds.

When integrated, DCV systems signal VFD controlled fans to adjust airflow in response to occupancy. This fine-tuned operation reduces the need for constant high-speed fan operation, lowering energy use without compromising on air quality or comfort.

According to various Department of Energy (DOE) and industry studies integrating DCV with VFDs in commercial office buildings can reduce HVAC energy use by 15 to 40 percent, depending on climate, building type, and occupancy patterns.

Retail spaces, auditoriums, and schools with variable occupancy benefit the most.

## Ideal applications:

- Office buildings
- Schools and universities
- Gyms and fitness centers
- Conference rooms and auditoriums
- Retail stores

### Custom Incentives

Have a more complex project involving your energy management system, data center, chillers or compressed air system? AES Indiana can help with custom incentives. Visit [aesindiana.com/custom-incentives](https://aesindiana.com/custom-incentives) for more information.

\*energystar.gov

## Follow us!

