



Say hello to instant savings

Reduce upfront costs and paperwork with instant discounts through participating distributors.

Tired of the rebate paperwork? We've got good news for you: AES Indiana now offers instant discounts on high-efficiency commercial HVAC equipment. Just purchase a qualifying product at a participating distributor and the discount will be applied at checkout.

Available discounts

Instant discounts are available to AES Indiana business customers for the following product categories. See reverse side for a full list of product requirements and incentives.

- High-Efficiency Pumps – up to \$300/unit
- Air Source Heat Pumps – up to \$50/nominal tons
- Water Source Heat Pumps – \$350/nominal tons
- Packaged Terminal Heat Pumps – \$35/nominal tons
- Variable Frequency Drives (VFDs) – \$105/HP
- Heat Pump Water Heaters – \$500/unit
- Compressors with VFD – \$105/HP

Get Started

Contact a Program Representative for a list of participating distributors.

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Benefits to your customers

- Instant savings on high-efficiency products
- Lower energy and maintenance costs
- Longer-lasting equipment
- Increased comfort and air quality

Benefits to you

- Increased customer satisfaction
- Higher profit margins
- Stronger customer relationships
- Less paperwork

Product Description	Incentive	Unit	Upload Product Type Name	Annual Operating Hours	AHRI Category	AHRI Type	SEER	HSPF	
Air Source Heat Pump	\$50.00	Nominal Tons	Air Source HP; <65,000 BTUh	≥1,500	Unitary Small Heat Pumps	N/A	≥14.0	≥8.2	
			Air Source HP; 65,000 ≤ BTUh < 135,000			Unitary Large Equipment	HSP-A (Single-Package Heat Pump Air Source) HRCU-A-CB (Split System: Heat Pump with Remote Outdoor Unit-Air-Source) HRCU-A-C (Split System: Heat Pump with Remote Outdoor Unit with No Indoor Fan – Air Source)	≥12.3	≥3.6
	Air Source HP; 135,000 ≤ BTUh < 240,000		≥11.8		≥3.5				
	\$35.00		Air Source HP; ≥ 240,000 BTUh		≥10.6	≥3.5			
Product Description	Incentive	Unit	Upload Product Type Name	Annual Operating Hours	AHRI Category		SEER	HSPF	
Ductless Air Source Heat Pump	\$30.00	Nominal Tons	Ductless Air Source HP; < 65,000 BTUh	≥1,500	Variable-Speed Mini-Split and Multi-Split Heat Pumps		≥14.0	≥8.2	
Product Description	Incentive	Unit	Upload Product Type Name	Annual Operating Hours	AHRI Category	AHRI Energy Source	Tank Size (Gallons)		
Heat Pump Water Heater	\$500.00	Unit	Heat Pump Water Heater	≥1,800	Residential Water Heaters	Heat Pump with Tank Heat Pump without Tank	≤120		
Product Description	Incentive	Unit	Upload Product Type Name	Annual Operating Hours					
High Efficiency Pumps	\$23.00	Unit	High Efficiency Pump 1.5 HP	≥2,000					
	\$30.00		High Efficiency Pump 2 HP						
	\$45.00		High Efficiency Pump 3 HP						
	\$75.00		High Efficiency Pump 5 HP						
	\$113.00		High Efficiency Pump 7.5 HP						
	\$150.00		High Efficiency Pump 10 HP						
	\$225.00		High Efficiency Pump 15 HP						
	\$300.00		High Efficiency Pump 20 HP						
Product Description	Incentive	Unit	Upload Product Type Name	Annual Operating Hours	AHRI Category		EER	COP	
Packaged Terminal Heat Pumps	\$35.00	Nominal Tons	PTHP 6,000 ≤ BTUh < 12,000 BTUh	≥1,800	Packaged Terminal Air Conditioners and Heat Pumps		≥12.5	≥3.5	
			PTHP 12,000 ≤ BTUh < 24,000 BTUh				≥10.92	≥3.23	
			PTHP ≥ 24,000 BTUh				≥9.98	≥3.07	
Product Description	Incentive	Unit	Upload Product Type Name	Annual Operating Hours	Compressor Motor Horsepower				
VFD on Compressor	\$105.00	HP	VFD – Compressor 1 Shift	≥1,800	≤75				
			VFD – Compressor 2 Shift						
			VFD – Compressor 3 Shift						
			VFD – Compressor 24/7						
Product Description	Incentive	Unit	Upload Product Type Name	Annual Operating Hours	AHRI Category		Drive Rated Motor Output Power, HP		
VFD on HVAC	\$105.00	HP	VFD on HVAC Air Foil/Inlet Guide Vanes	≥1,800	Variable Frequency Drives		≤50		
			VFD on HVAC Chilled Water Pump						
			VFD on HVAC Constant Volume Fan						
			VFD on HVAC Cooling Tower Fan						
			VFD on HVAC Forward Curved Fan w/ Discharge Dampers						
			VFD on HVAC Forward Curved Inlet Guide Vanes						
VFD on HVAC Hot Water Pump									
Product Description	Incentive	Unit	Upload Product Type Name	Annual Operating Hours	AHRI Category	Program Type	AHRI Certified Ratings	EER	COP
Water Source Heat Pumps	\$350.00	Nominal Tons	Water Source HP, ground/air loop; < 135,000 BTUh	≥1,500	Water Source Heat Pumps	Water-to-Air and Brine-to-Air	Full Load GLHP	≥16.9	≥3.8
			Water Source HP, ground/water loop; < 135,000 BTUh			Water-to-Water and Brine-to-Water		≥14.5	≥3
			Water Source HP, groundwater/air; < 135,000 BTUh			Water-to-Air and Brine-to-Air	Full Load GWHP	≥21.6	≥4.4
			Water Source HP, groundwater/water; < 135,000 BTUh			Water-to-Water and Brine-to-Water		≥19.5	≥3.7
			Water Source HP, water/air loop; < 17,000 BTUh			Water-to-Air and Brine-to-Air	Full Load WLHP	≥14.6	≥5.1
			Water Source HP, water/air loop; 17,000 ≤ BTUh < 135,000					≥15.6	≥5.1
			Water Source HP, water/water loop; < 135,000 BTUh					Water-to-Water and Brine-to-Water	≥12.7

*Incentive must be credited to the end-use customer on their invoice from the partner.
Eligible items must be installed within 90 days of delivery.